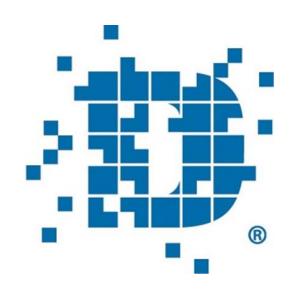
THE ECONOMICS OF CLEAN AIR IN THE COVID-19 WORLD

Dynamic Air Quality Solutions

Richard Gillick



DYNAMICAIR QUALITY SOLUTIONS

Since 1982, Dynamic has been manufacturing award-winning air cleaning systems that improve IAQ, save energy, and reduce maintenance around the world.

From anthrax clean-ups, to the world's most valuable art collection, mission critical government facilities, and the ASHRAE headquarters...

Dynamic Air Quality Solutions is able to design the right system for the job.



















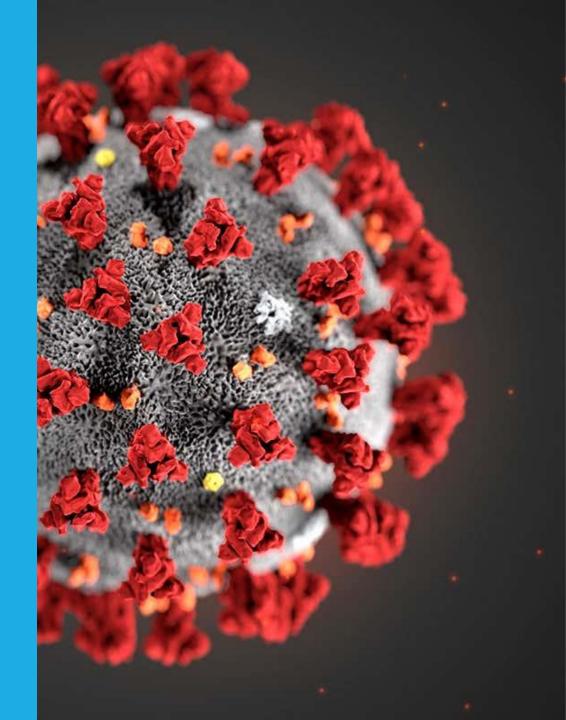
COVID-19 WHAT WE KNOW

COVID-19 travels through the air on droplet nuclei from sneezes, coughs, and breathing. Nuclei can range from 0.6 to 10+ micron in size, with the majority being 1-3 micron. The virus itself is 0.15 micron.

The bigger the droplet nuclei, the less time it will remain in the air before settling on a surface. Only some nuclei will make it into the HVAC system before settling.

Droplet nuclei become smaller quickly as contained moisture evaporates.

COVID-19 can live on a surface from 24 to 72 hours, depending on the material and environmental conditions.



ASHRAE POSITION DOCUMENT ON INFECTION AEROSOLS, APRIL 2020, CONTINUED....

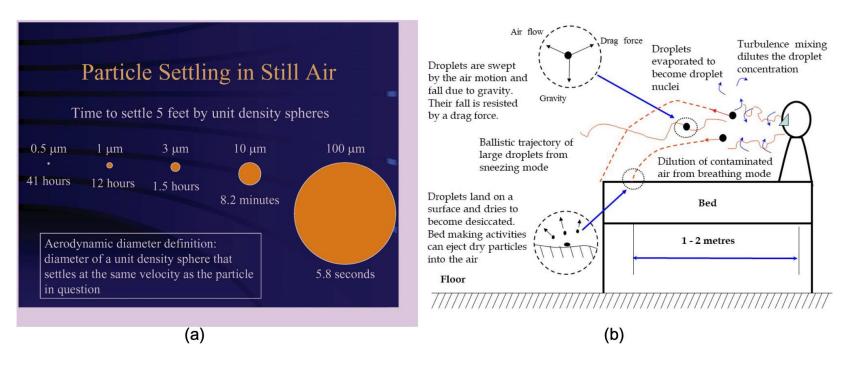


Figure 1 (a) Comparative settling times by particle diameter for particles settling in still air (Baron n.d.) and (b) theoretical aerobiology of transmission of droplets and small airborne particles produced by an infected patient with an acute infection (courtesy Yuguo Li).

ASHRAEON INFECTIOUS DISEASE

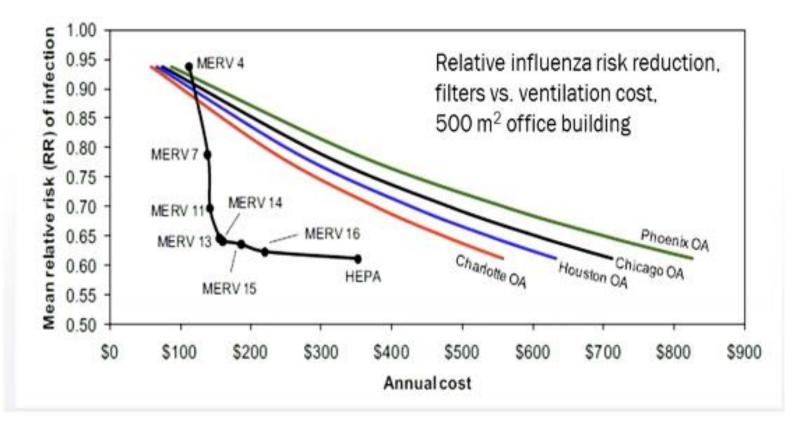
How do you decrease risks of spreading infectious diseases with your HVAC system?

- High-Efficiency Air Filtration
 (MERV 13 or better)
- Proper ventilation and pressurization (Building / Room)
 - Use of UVC Germicidal systems
 - Proper Humidity Levels
 - Portable Air Cleaners





Filtration is a lower energy way to reduce aerosol/airborne infection risk than more ventilation

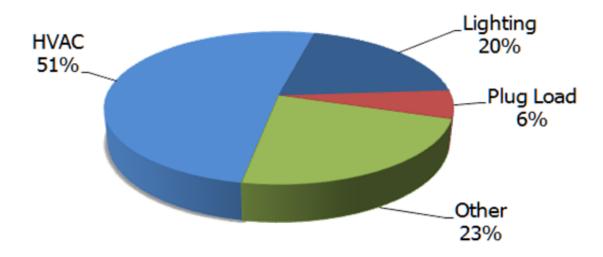


BANG FOR YOUR BUCK

IAQ AND ENERGY

- Commercial buildings consume 40% of all energy in the US
- HVAC is over half of that
- Supply and return fans are over half of that—over 10+% of all energy!
- Over 40% of the energy in some buildings...
- 90% of the cost of filtration is energy

Energy Load Per Building

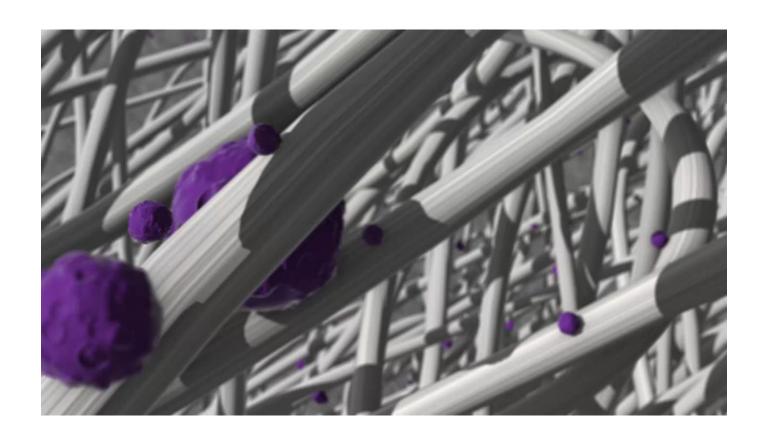


PASSIVE FILTRATION

Pleats, Bags, and Cartridges Today

- Rated per MERV Parameters
- Essentially a sieve
- Trade increased efficiency for increased pressure drop and energy
- 90% of the cost of filtration is energy
- Upstream, face loading
- Efficiency can increase as they load





PASSIVE FILTER RATINGS

- Pursuant to ASHRAE 52.2
- Three Size Ranges (E1-3)
- Single Pass Efficiency
- Range of Allowable E_f

TABLE 3: MERV PARAMETERS

Standard 52.2 Minimum	Composite Average Particle Size Efficiency, % in Size Range, µm			
Efficiency Reporting Value (MERV)	Range 1 (0.3-1.0)	Range 2 (1.0-3.0)	Range 3 (3.0-10.0)	Average Arrestance, %
1	n/a	n/a	E ₃ < 20	A _{avg} < 65
2	n/a	n/a	E ₃ < 20	65 ≤ A _{avg} < 70
3	n/a	n/a	E ₃ < 20	70 ≤ A _{avq} < 75
4	n/a	n/a	E ₃ < 20	75 ≤ A _{avg}
5	n/a	n/a	20 ≤ E ₃ < 35	n/a
6	n/a	n/a	35 ≤ E ₃ < 50	n/a
7	n/a	n/a	50 ≤ E ₃ < 70	n/a
8	n/a	20 ≤ E ₂	70 ≤ E ₃	n/a
9	n/a	35 ≤ E ₂	75 ≤ E ₃	n/a
10	n/a	50 ≤ E ₂ < 65	80 ≤ E ₃	n/a
11	20 ≤ E ₁	65 ≤ E ₂ < 80	85 ≤ E ₃	n/a
12	35 ≤ E ₁	80 ≤ E ₂	90 ≤ E ₃	n/a
13	50 ≤ E ₁	85 ≤ E ₂	90 ≤ E ₃	n/a
14	75 ≤ E ₁ < 85	90 ≤ E ₂	95 ≤ E ₃	n/a
15	85 ≤ E ₁ < 95	90 ≤ E ₂	95 ≤ E ₃	n/a
16	95 ≤ E ₁	95 ≤ E ₂	95 ≤ E ₃	n/a

IAQ- ARE YOUR FILTERS PERFORMING?

Hospital Data from Canada (MERV 15s performing at MERV 11)

Filter blow by and improper installation can lead to performance deficiencies.



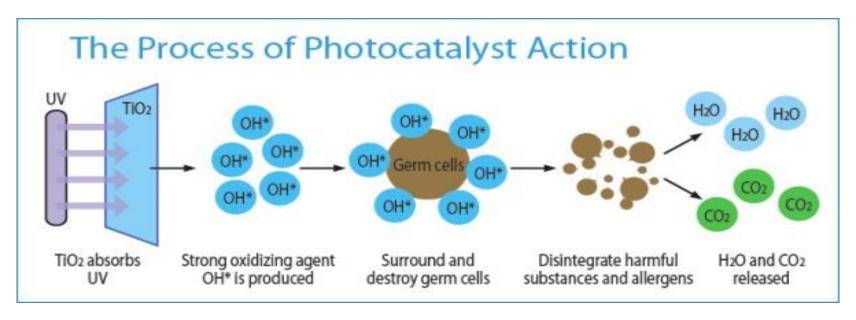
IONIZATION CONSIDERATIONS



- Can be applied to almost any system
 - Little to no space constraints
- Electrostatic Precipitator without plates
 - Creates negative and positive ions that can break down biologicals and/or agglomerate particles
 - Does not meet building filtration requirements
- Can enhance filtration efficiency
 - Reduces maintenance interval-filter loads faster
- Agglomerated particles can come out of suspension—but land where?
 - Where do the particles/biologicals go?
- Mixed test results
 - Chamber test vs practical application in large building



PHOTOCATALYTIC OXIDATION (PCO)



Photocatalytic Oxidation (PCO) is the process of generating free radicals (hydroxyl radicals OH molecules) by exposing a catalyst to an energy source. This process is extremely effective in destroying airborne contaminants like VOCs, bacteria, viruses, and other common pathogens. PCO can also be used for the reduction of smoke, odors and ethylene gas in food production and food storage applications.

PCO CONSIDERATIONS

- Installed in AHUs, RTUs, larger ducted systems
- Can be very effective against Biologicals, VOCs, and Odors
- Requires design expertise for sizing and safety concerns
 - UV exposure
- Pressure drop added to system
- First Cost can be very expensive
- Maintenance only works well if kept clean
 - UV Lamp periodic replacement
 - PCO panel replacement



UVC-GERMICIDAL (254 NM)

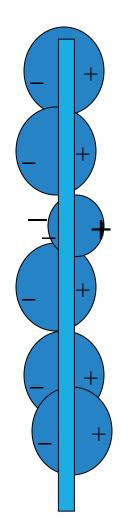
- Ultraviolet germicidal irradiation (UVGI) is a disinfection method that uses shortwavelength ultraviolet (UV-C) light to kill or inactivate microorganisms by destroying nucleic acids and disrupting their DNA, leaving them unable to perform vital cellular functions.
- According to the American Journal of Infection Control it takes 1,048 microjoules to deactivate the Sars-CoV-2 virus.
- Must be properly applied to be effective
 - Contact time, proximity, and intensity are the key variables
 - Bulbs loose 10-15% intensity every year
- Adds safety restrictions and increases energy consumption of HVAC system



Still Needs Filtration

PASSIVE-ELECTROSTATIC FILTERS

- Media fibers have induced or applied electrostatic orientation.
- Many particles have net ambient charge and/or relative charge sites.
- Charge gives it greater efficiency than comparable passive media.
- Effect is diminished as fibers become coated.
- Potential issues with 52.2 Test
- efficiency becomes moving target
- MERV-A rating

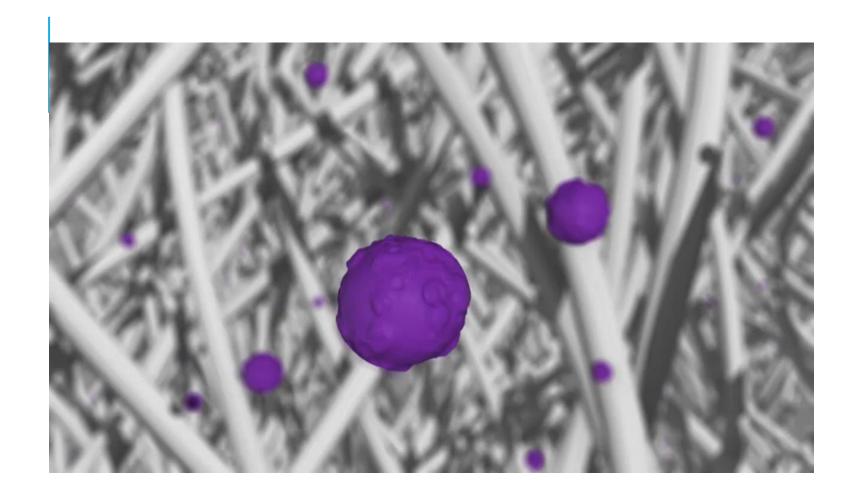


NON-IONIZING POLARIZED MEDIA FILTER

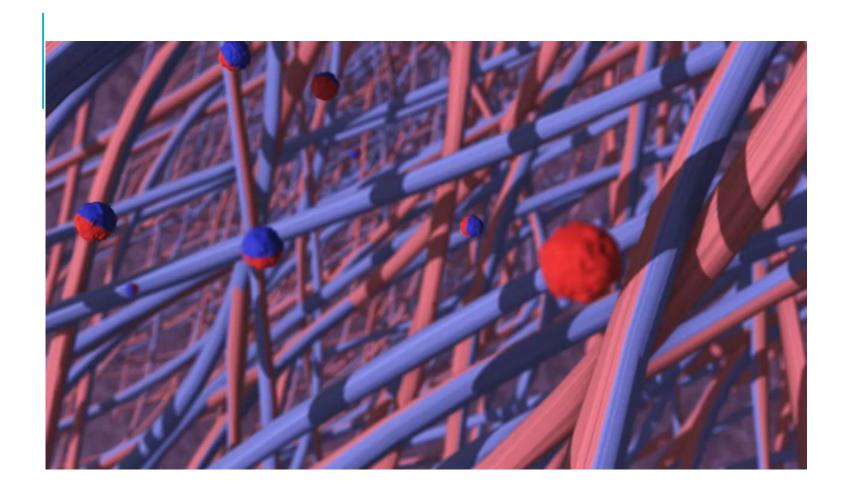


- Combines a passive filter media with active electrostatic attraction to increase efficiency and dust holding capability
- Polarized particles agglomerate and further increase effectiveness against biologicals, VOCs, and Odors
- Some systems require more space in the AHUs or RTUs making retro fits tougher
- First cost can be expensive





POLARIZATION & ELECTROSTATIC ATTRACTION



PARTICLE EXCITEMENT & AGGLOMERATION

Air Cleaning: The Intersection of IAQ, Energy, & Maintenance

- IAQ Systems must meet requirements and be able to control particles, biologicals, and gas phase contaminants
 - Better IAQ=more protection....but at what cost
- Energy 90% of the cost of filtration is energy to push air through the filter
- Maintenance a critical factor in operation and costs
 - Changeouts intervals can vary greatly

All three have a direct effect on operation, productivity, and financial bottom lines

ENERGY-STANDARD DESIGN

Its all about Balance

- Managing the trade-off between more protection and cost
- Is a higher MERV/more technologies worth the energy expense?

Standard design Static Pressure for Filtration/Air Cleaning

- Pre Filters: .3-.7" Dirty
- Final Filters: 1.0-2.0" Dirty
- Additional Air Cleaning Technologies: .2-.8"

Total of 1.5"-3.5" of Static Pressure!

This large SP delta is too large to ignore in design, especially in a 24/7 environment

How do we optimize this? What if we could save just 1"?

ENERGY-WHAT CAN 1 INCH DO?

Example: In a 60,000 cfm air handling unit saving 1" of SP

- 11.7 BHP
- 91,000 kWh/year
- \$8-20K depending on kwh rate
- Approx .9 kw/hr saved per 1 square foot of space served

• Equal to:

- 123,000 pounds of carbon
- 107 cars not driven for one year
- 2500 trees
- ASHRAE 90.1 design

Total Energy Footprint

Anywhere from 3-6% total footprint reduction

Secondary Effects

Smaller, Quieter Equipment

MAINTENANCE A KEY PART OF IAQ AND BOTTOM LINE

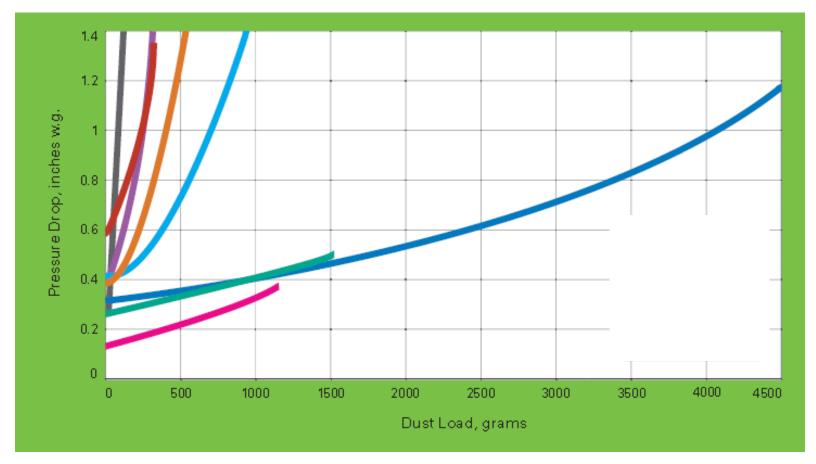
A critical part of overall IAQ is standard maintenance and upkeep

- Filters are changed at manufacturer recommended intervals
- Coils, UV Bulbs, PCO plates are all kept clean

A critical part of your design should be reducing maintenance cost as much as possible for the customer without sacrificing IAQ or energy.

- Filters range from monthly changeout to yearly changeout
- Filter may offer longer maintenance life but sacrifice IAQ or energy

WHAT CAN YOU DO? PICK A GOOD FILTER!



Explore Air Cleaning technologies for potential static pressure savings

WHAT CAN DUST HOLDING DO FOR YOU?

Filter 1

MERV 14

Dust Holding Capacity: 500 gm

Filter Life: 6 months

Initial cost including labor: \$50,000

Changeouts per year: 2

Annualized Cost: \$100,000

Extended Cost over 10 years: \$1,000,000

Filter 2

MERV 14

Dust Holding Capacity: 2500 gm

Filter Life (same environment): 2.5 yrs

Initial cost including Labor: \$150,000

Changeouts per year: 0.4

Annualized Cost: \$60,000

Extended Cost over 10 years: \$600,000

	IAQ	Energy	Maintenance
Passive Filter (Baseline)	Only as good as MERVHEPA/ULPA protection	Various, all load differentHigher MERV=Higher SP	Dust Capacity Varies
lonization	 Biological/Odor Control Can increase filter efficiency Can Create Ozone Still need a filter Mixed Test Results 	 No savings Usually the lowest 1st cost for air cleaning tech 	 Can go almost anywhere Decreases Maintenance interval of filter Only works if probes are clean
Polarized Media	 Increased efficiencies for droplet nuclei, VOCs, and Biologicals Can perform close to HEPA in recirc environment Can meet building filtration/code requirements 	 Static Pressure savings and flatter loading curve Can have payback/ROI/Life Cycle Cost savings Higher 1st Cost 	 Maintenance intervals increased substantially due to 360 degree loading Waste reduction Size Constraints for Install
PCO	 Biological/Odor/VOC/Gas control down to .001 um Performance decreases without standard cleaning Still need a filter 	 Negative Savings Additional SP added Adds to 1st Cost 	 Adds maintenance hours in addition to filter changeouts Requires additional Space
UV	Biological ControlEffective if applied properlyStill need filtration	None, very little SP AddAdds Cost	Adds Maintenance Hours
Passive Electrostatic Filters	 Increased efficiencies initially, decreased efficiency over time 	 Various, will be comparable to standard passive filters 	 Can extend maintenance intervals slightly due to increased initial dust

CONSIDERATIONS/BEST PRACTICES

- Focus should be on Risk Averse sustainable design
- Be diligent on the design and install of the system for proper performance
- Less Maintenance=easier upkeep and less chances for subpar performance
 - Systems will only work as designed if they are properly maintained
- Primary focus should be on life cycle cost vs first cost
 - First Cost can be mitigated with CARES Act Funding, so why not use the funds for a system that can save your building energy and maintenance dollars over its life cycle?
- Properly manage risk and liability of IAQ challenges while taking advantage of energy and maintenance saving technologies
 - Ask for Filter Test Report (ASHRAE 52.2) for performance comparison
 - Does your system offer a payback/ROI or reduced life cycle cost?
 - Think of filtration/air cleaning as an energy conservation method

THANK YOU FOR YOUR TIME.

Please call and or email for mare information.

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